FY 23 YTD (3/31/23 - projected)

| | Storrs/Willimantic/City | | | DAR | | | ADA | | | <u>Route 32</u> | | | Danielson | | | UCONN | | |
|------------------------------------|-------------------------|---------------|----------|--------------------|---------------|----------|-------------------|---------------|----------|-------------------|--------------------|----------|-----------|---------------|----------|---------------|---------------|----------|
| | Budget | <u>Actual</u> | YTD | Budget | <u>Actual</u> | YTD | Budget | <u>Actual</u> | YTD | Budget | <u>Actual</u> | YTD | Budget | <u>Actual</u> | YTD | <u>Budget</u> | <u>Actual</u> | YTD |
| | | | <u>%</u> | | | <u>%</u> | | | <u>%</u> | | | <u>%</u> | | | <u>%</u> | | | <u>%</u> |
| <u>Income</u> | | | | | | | | | | | | | | | | | | |
| Grant Revenue (including CARES) | \$923,933 | \$708,472 | 77% | \$479 <i>,</i> 428 | \$326,205 | 68% | \$74,503 | \$74,503 | 100% | \$328,001 | \$258 <i>,</i> 894 | 79% | \$50,848 | \$43,262 | 85% | \$1,534,240 | \$1,150,680 | 75% |
| Contract Revenue | | | | | | | | | | | | | | | | \$1,400,000 | \$1,050,000 | 75% |
| Fares, Tickets, Donations | \$25,000 | \$740 | | \$10,200 | \$2,067 | | \$6,500 | \$1,958 | | \$20,000 | \$16 | | \$1,000 | | | | | |
| Local Match | \$148,155 | \$143,459 | | \$79 <i>,</i> 812 | \$65,751 | | \$18,553 | \$18,553 | | | | | | | | | | |
| Other (AAA, MGP) | | \$4,611 | | \$73 <i>,</i> 540 | \$49,483 | | | | | | | | | | | | | |
| Total Income | \$1,097,088 | \$857,282 | 78% | \$642,980 | \$443,506 | 69% | \$99,556 | \$95,014 | 95% | \$348,001 | \$258,910 | 74% | \$51,848 | \$43,262 | 83% | \$2,934,240 | \$2,200,680 | 75% |
| | | | | | | | | | | | | | | | | | | |
| Expenses | | | | | | | | | | | | | | | | | | |
| Labor | \$618,459 | \$389,701 | | \$341,076 | \$209,580 | | \$72,223 | \$50,361 | | \$216,797 | \$135 <i>,</i> 385 | | \$38,744 | \$26,022 | | \$1,323,621 | \$1,148,434 | |
| Fringe Benefits | \$183,844 | \$160,326 | | \$97,270 | \$92,945 | | \$22 <i>,</i> 652 | \$23,527 | | \$79,205 | \$65 <i>,</i> 954 | | \$15,841 | \$3,888 | | \$478,018 | \$367,451 | |
| Services | \$93,435 | \$66,891 | | \$62,290 | \$44,437 | | | | | | \$3,228 | | | \$248 | | \$155,725 | \$125,060 | |
| Contract Vehicle Maintenance | \$20,400 | \$11,642 | | \$2,340 | \$4,026 | | \$660 | \$1,140 | | \$2,400 | \$5 <i>,</i> 253 | | \$600 | \$928 | | \$33,600 | \$27,330 | |
| Fuel, Materials, Tires, Supplies | \$254,100 | \$184,163 | | \$80,145 | \$62,966 | | \$22,605 | \$15,879 | | \$79 <i>,</i> 600 | \$49 <i>,</i> 090 | | \$16,650 | \$10,180 | | \$561,900 | \$462,946 | |
| Utilities | \$12,930 | \$12,110 | | \$8,620 | \$7,920 | | | | | | | | | | | \$21,550 | \$20,031 | |
| Insurance | \$12,000 | \$11,479 | | \$8,000 | \$7,653 | | | | | | | | | | | \$70,000 | \$19,131 | |
| Misc. (dues, travel, advvertising) | \$6,600 | \$12,623 | | \$4,400 | \$8,415 | | | | | | | | | | | \$11,000 | \$21,038 | |
| Office/Other (driver physicals) | \$10,995 | \$8,347 | | \$7,330 | \$5,564 | | | | | | | | | | | \$18,325 | \$31,057 | |
| Total Expenses | \$1,212,763 | \$857,282 | 71% | \$611,471 | \$443,506 | 73% | \$118,140 | \$90,907 | 77% | \$378,002 | \$258,910 | 68% | \$71,835 | \$41,266 | 57% | \$2,673,739 | \$2,222,478 | 83% |

Target percentage for Year to Date:75%

STATEMENT OF CASH FLOWS FY23 - April - May

| Berkshire Bank account balances as of: | 3/31/23 |
|--|-----------|
| Regular Checking | \$186,275 |
| HRA Checking | \$12,539 |
| Payroll Checking | \$22,081 |
| Savings | \$715 |
| Total | \$221,610 |

| | | April | Мау | | |
|--|----|----------|-----------|---------|--|
| Accounts Payable | P | rojected | Projected | | |
| Payroll | \$ | 319,000 | \$ | 270,000 | |
| Benefits | \$ | 34,700 | \$ | 35,000 | |
| Fuel & Lubricants | \$ | 59,000 | \$ | 50,000 | |
| Vehicle Maintenance, Materials, Supplies | \$ | 17,500 | \$ | 33,000 | |
| Management Services | \$ | 15,655 | \$ | 15,655 | |
| Services (legal, I/T, cleaning, translation, etc.) | \$ | 30,300 | \$ | 5,500 | |
| Utilities | \$ | 6,300 | \$ | 4,500 | |
| Insurance | | | | | |
| MGP Purchased Transportation | \$ | 2,146 | \$ | 2,300 | |
| Miscellaneous (travel, physicals, dues, adv) | \$ | 2,530 | \$ | 5,000 | |
| Office Expense (supplies, printing, postage) | \$ | 3,400 | \$ | 2,500 | |
| Capital Expenses | | | \$ | 94,000 | |
| COVID Expenses | \$ | 1,900 | \$ | 1,500 | |
| Line of credit - pay back | | | \$ | 150,000 | |
| Interest Expense - LOC | \$ | 1,215 | \$ | 2,000 | |
| Total Expenses | \$ | 493,646 | \$ | 670,955 | |

| Account Receivable | Р | rojected | Ρ | rojected |
|---|----|----------|----|----------|
| DOT FY 23 invoices | \$ | 61,744 | \$ | 150,000 |
| DOT (UCONN) | \$ | 383,560 | | |
| Capital Invoices | \$ | 7,650 | | |
| Municipal Grant | | | | |
| Local Match | \$ | 65,484 | | |
| Advertising | \$ | 500 | \$ | 500 |
| ΑΑΑ | \$ | 1,598 | \$ | 1,543 |
| UCONN | | | \$ | 350,000 |
| Charters (UCONN) | \$ | 630 | \$ | 2,000 |
| AVS (UCONN) | | | \$ | 96,132 |
| Draw - line of credit | \$ | 150,000 | | |
| Fares, Tickets, Donations & Special Fares | \$ | 3,000 | \$ | 3,500 |
| Total Revenue | \$ | 674,166 | \$ | 603,675 |
| Cash at beginning of period | \$ | 221,610 | \$ | 402,130 |
| Cash at the end of period | \$ | 402,130 | \$ | 334,850 |

| Total Line of credit available | \$ 650,000 |
|--------------------------------|---------------|
| Outstanding balance | \$ 300,000 |
| Remaining credit available | \$ 350,000 |